

## Adviser Profile

# Alexander (Xander) Hawes

This document forms Part B of this Financial Services and Credit Guide and must be read together with Part A – Practice.

### About Xander Hawes

Xander Hawes is an Authorised Representative (AR number 1256480) and Credit Representative (CR number 504650) of the Licensee.

#### Contact details:

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### Advice and services I can provide

I am authorised to provide the services listed in the 'Our advice and services' section of this Guide.

In addition to the areas listed in that section, I can also advise on:

- Aged Care
- Margin Lending Facilities
- Self-managed Super Funds

### How am I paid

I am an employee and shareholder of Ironbark and receive a salary and a potential bonus from Ironbark. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.