

Adviser Profile

Desmond O'Connor

This document forms Part B of this Financial Services Guide and must be read together with Part A – Practice Profile.

About Desmond O'Connor

Desmond O'Connor is an Authorised Representative (AR number 423715) of the Licensee.

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Advice and services I can provide

I am authorised to provide the services listed in the 'Our advice and services' section of this Guide.

In addition to the areas listed in that section, I can also advise on:

- Aged Care
- Margin Lending Facilities
- Self-managed Super Funds
- Complex Investments

How am I paid

I am an employee and shareholder of Ironbark. I receive a salary and dividends from Ironbark, and a potential bonus. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.